

**Tartu Biotechnology Park Ltd** (TBP) is established in December 2001. The mission of TBP is to enhance the development of the biotechnology sector by increasing the competitiveness of the biotechnology business through providing excellent physical infrastructure and business development services as well as developing international cooperation.

TBP supports companies in finding cooperation partners and is active in the establishment process of new companies. TBP collaborates closely with biotechnology parks and IRCs in Europe as well as in USA to develop international projects and cooperation links for the benefit of biotechnology SMEs. As a member and Estonian contact point of ScanBalt, TBP has taken a moral obligation to contribute to economical development and competitiveness of Nordic-Baltic meta-region. At the same time TBP collaborates actively with Southern European countries like Ukraine, Georgia, Romania and Bulgaria aiming to create synergy of existing knowledge and competencies.

Tartu Biotechnology Park has three main activity fields:

- **Infrastructure services**

Total area - 2500m<sup>2</sup>, from this 50% are laboratories. Rental areas can be subdivided:

Offices and production areas  
Laboratories  
Secondary rooms such as storage and archive

- **Business development and consultancy services**

- Assistance in preparing and submitting projects to EU structural funds as well as to Estonian financing institutions;
- Project consultation and advisory services;
- Project development and writing service;
- Project financial management service;
- Assistance in management of joint collaboration between enterprises and research and development institutions;
- Assistance in finding cooperation links with research and development institutions and other companies on the international level;
- The description of a business idea together with the analysis of potential implementation opportunities;
- The preparation of a business plan, market and risk analysis;
- Assistance in finding the required initial investment required for starting the company or for additional analyses;
- Help in finding collaboration and financial partners;
- Cooperation management (incl. the usage of equipment in the research and development institutions);
- Assistance in organizing seminars and trainings.

- **Investments into new companies**

### **BioMed Incubator**

From September 2005 TBP runs the BioMed Incubator. TBP's advisory services are focused on innovative and technology based enterprises in the field on biotechnology, medicine and veterinary medicine. At the moment there are 16 enterprises in the incubator

Based on the market demand a team, incl. investors with connections and leadership experience in the field will be formed. TBP actively participates in the management of the spin-off company.

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Contact

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