







Bernardas Morkunas

Head of Business Development





### Lithuanian biotech

Biotechnology is considered as one of 2014-2020 Smart Specialisation priority fields in Lithuania



#### Large and fast growing

- Revenue \$150M+
- CAGR 20%
- 10+ notable companies



#### **Export oriented**

- Around 90% of revenue comes from exports
- Industry export CAGR of 16.1%
- Overall Lithuanian export growth 10.2%



#### **Key exports**

- Pharmaceutical proteins
- Enzymes and nucleic acids
- Reagents and devices for molecular bio



## Company highlights

Several highly successful Lithuanian biotechnology companies



#### Sicor Biotech UAB

Acquired by Teva Pharmaceuticals

Revenue €50-100M

Develops and produces recombinant biopharmaceuticals

Was headed by Prof. V. A. Bumelis, now CEO of Biotechpharma UAB



#### **Fermentas UAB**

Acquired by ThermoFisher

Revenue €50-100M

Develops and produces enzymes and other products for life science research and diagnostics.

Products are widely used worldwide.











## Biotech startups

Lithuania is a place for a large number of biotech startups



















# Valleys, business clusters, and incubators

Valley, location	MTEP directions	Funding, million, \$
Santara Valley Vilnius	Biotechnology Innovative Medical Technologies Molecular Medicine	125,51
Sunrise Valley Vilnius	Laser and Light technologies Material Sciences Nanotechnologies	122,22
Santaka Valley Kaunas	Sustainable chemistry and pharmaceuticals Future Power Engineering	96,52
<b>Nemunas Valley</b> Kaunas	Agro biotechnology Food technology	72,16
<b>Maritime Valley</b> Klaipėda	Marine Environment Coastal research	78,46

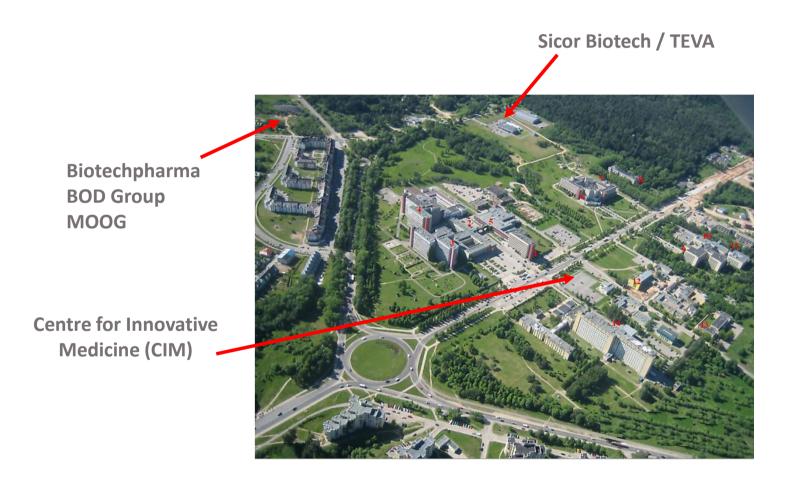








# Santara valley





### Stem Cell Research Center

**Key People** 

#### Algirdas Ziogas, PhD

Head of R&D

Vilnius University (Molecular Genetics) University of Zurich (PhD in Biochemistry) 12 years as PostDoc in U. of Zurich, U. of Bern, and University Hospital Zurich

#### Dziugas Paulauskas, PhD

**Managing Director** 

Kaunas Medical University (Pharmacy) Institute of Biotechnology (PhD in Biochemistry) 10 years of research experience 21 years as a manager Life Sciences

#### Kristina Mateikiene

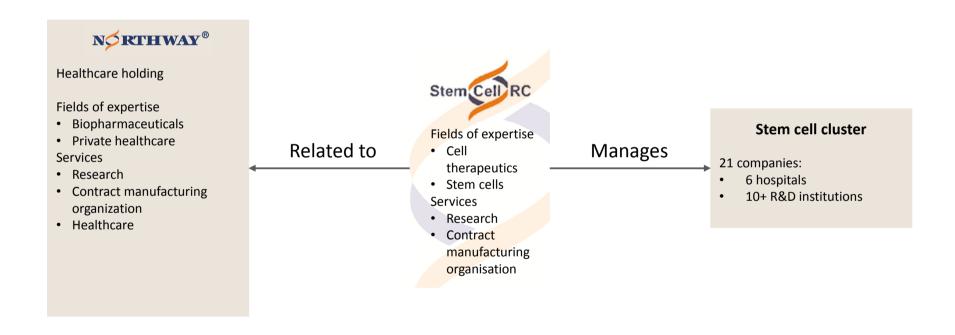
Project manager

Kaunas Medical University (Pharmacy) 10 years as a consultant and manager in pharmacy



### What is Stem Cell RC?

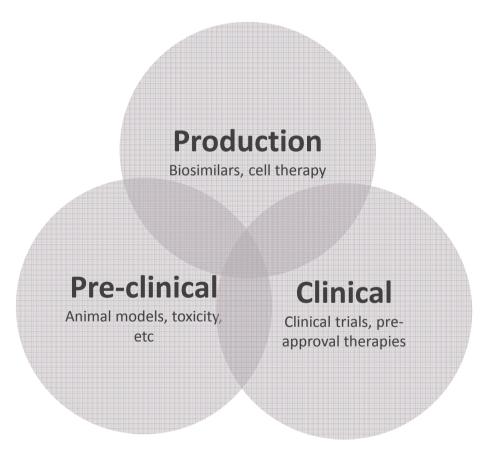
Stem cell and cell therapeutics research center and contract manufacturing organisation, part of Northway group, Stem Cell Cluster manager





## Stem Cell and Regenerative Cluster

CDMO, CRO, clinical and pre-clinical research under one roof





## Selected Stem Cell Cluster member profiles



#### **Biotechpharma**

- Biopharmaceuticals CDMO
- BigPharma and Biotech clients
- 100 staff
- 450 sqm cGMP (A-D)
- State of the art R&D laboratories



#### **VU Santariskiu hospital**

- Leading clinical hospital
- 4'000 staff
- Specialist in numerous fields
- · National medical R&D center



#### **Northway medical centers**

- Private healthcare
- 200 staff
- Wide array of services
- · Highly respected healthcare

#### Kardivita

- · Cardio-oriented healthcare
- 20 staff
- Highly specialized, both invasive and non-invasive approaches

#### Lirema

- Optometrist R&D and healthcare
- 40 staff
- Network of several center across Lithuania



### Stem Cell RC facilities



#### Mokslininku Str. 4

- 5 R&D labs
- Admin space



#### S. Zukausko Str. 21

- 180 sqm cGMP (Class C, D)
- Proximity with operating theatre
- Patient wards
- Co-location with private hospital



#### **Cluster partners**

- 450 sqm cGMP (Class A-D)
- Labs for biotech and medicine
- 4'500 healthcare staff
- 500 scientific staff



## Facilities and laboratories (Biotechpharma)















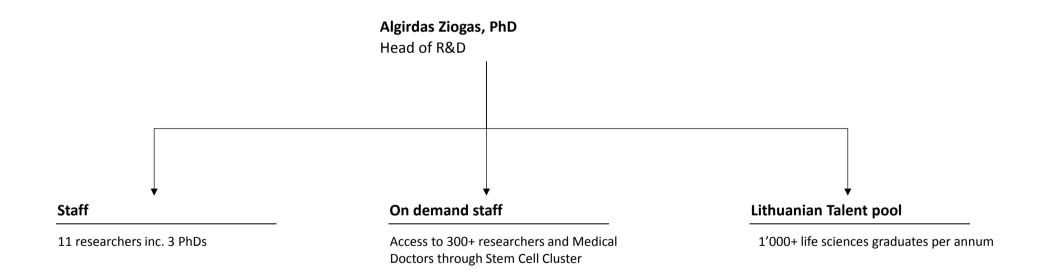






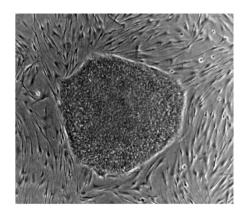
### Research staff

Access to 30+ qualified R&D staff and high potential growth opportunities





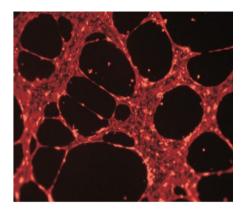
### Current research activities



# Stem cell analysis

Special emphasis on:

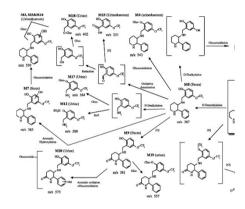
- Endothelial progenitor cells
- Mesenchymal stem cells (umbilical cord, adipose tissue, bone marrow)
- Chondrocytes
- Cancer stem cells
- iPSCs



# Development of preclinical models

Special emphasis on:

- Wound healing and angiogenesis
- · Heart repair



# New biomaterials and metabolomics approaches

Special emphasis on:

- Mass spectrometry and metabolite studies
- Therapeutic protein immobilization strategies



## R&D partnerships

Looking for partnerships for Horizon 2020, Eureka, Eurostars, and others





## Contact us

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